



Financial Advisor (Member Solutions Advisor) – Part-Time

We invest in people.

Be part of a banking experience as unique as you are. Tandia Financial Credit Union (Tandia) is seeking a talented and experienced advisor to join our retail banking team on a permanent, part-time basis.

This is an exciting, in-branch opportunity at our newest Hamilton location at 280 Barton Street West – ideal for someone who is passionate about developing business and relationships and looking for part-time hours.

Do you have a talent for inspiring people and leading by example while helping families meet their financial goals? Do you care deeply about increasing financial literacy to help our members secure a better future? Do you want to be a part of an organization that is proud to treat its members like a neighbour rather than a number? If you answered Yes, then you are right for Tandia, and we'd like to meet you.

Your Work at a Glance

Our Member Solutions Advisor is a critical member of our branch team who markets the Credit Union products and services, ensuring that members' needs are met.

Based in the branch, the Member Solutions Advisor is the primary resource for actively soliciting new sales opportunities by following up on staff referrals and identifying target areas and subsequent cold calls to capitalize on growth opportunities.

In our community, you will be leading by example by supporting our community outreach programs such as providing warm breakfasts to students in need and participating in seasonal volunteer initiatives with Food4Kids, Heart and Stroke and our adopted schools.

We are looking for someone who:

- Has completed a degree / diploma in the field of business or commerce – or has equivalent work experience
- Has a minimum of 2 years experience in a service and selling role ideally within a financial institution
- Has a minimum of 2 years of previous credit underwriting experience and a background in lending
- Has experience with registered plans (RRSP, RESP, TFSA and more) term deposits/GICs, and credit insurance products and is able to refer financial planning needs of members to Tandia's Wealth Management Team for expertise in investments and mutual funds
- Has proven ability in member service and selling
- Is skilled at financial analysis and mathematical calculations such as ratios, amortization schedules and more
- Demonstrates excellent communication skills
- Pays attention to the details, no matter how big or small
- Is proactive, going the extra mile to support our members
- Is a team player, always willing to jump in and help other team members
- Is able to identify and develop opportunities with our existing members and actively strive to increase our member base
- Has the ability to develop and maintain a strong relationship with our members
- Is available to work part-time – between 18 and 24 hours per week, including evenings and Saturdays to support the needs of the branch

--This position does not require a license to sell mutual funds.

As Unique as You

Tandia can provide you with the kind of challenging and rewarding career you've always dreamed of. We offer an attractive compensation package, positive work environment and the flexibility to grow within our organization.

At Tandia, we recognize that our staff and members are unique - and that matters to us.

As a credit union, living the co-operative principles is a part of our long and rich history. We invest in our members and our communities with an extensive community investment program devoted to supporting the organizations, events, and volunteers that make our communities stronger.

If you are interested in the position, please forward you cover letter and resume to careers@tandia.com, quoting the position title in the subject line.

Tandia is committed to meeting the accessibility needs of persons with disabilities in a timely manner, consistent with the principles of dignity, independence, equal opportunity and integration. Tandia is strongly committed to employment equity within its community and to recruiting a diverse workforce. Accommodation for applicants with disabilities will be provided upon request by contacting Human Resources.



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